TENTH OF RAMADAN FOR PHARMACEUTICAL INDUSTRIES AND DIAGNOSTIC REAGENTS (RAMEDA) (S.A.E)
CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS
TOGETHER WITH REVIEW REPORT
FOR THE PERIOD ENDED 31 MARCH 2020

## Condensed Interim Separate Financial Statements For the Period Ended 31 March 2020

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Originally issued in Arabic

REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL STATEMENTS TO THE MEMBERS OF THE BOARD OF DIRECTORS OF TENTH OF RAMADAN FOR PHARMACEUTICAL INDUSTRIES AND DIAGNOSTIC REAGENTS (RAMEDA) (S.A.E)

## Introduction

We have reviewed the accompanying condensed interim financial position of TENTH OF RAMADAN FOR PHARMACEUTICAL INDUSTRIES AND DIAGNOSTIC REAGENTS (RAMEDA) (S.A.E) as of 31 March 2020 as well as the related condensed statements of profit or loss, Comprehensive income, changes in equity and cash flows for the three months ended on 31 March 2020, and a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and fair presentation of these condensed interim separate financial statements in accordance with Egyptian Accounting Standards. Our responsibility is to express a conclusion on these condensed interim separate financial statements based on our review.

## Scope of Review

We conducted our review in accordance with Egyptian Standard on Review Engagements No. 2410, "Review of Condensed Interim Financial Statements Performed by the Independent Auditor of the Entity." A review of condensed interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Egyptian Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim separate financial statements does not give a true and fair view, in all material respects, of the financial position of the entity as at 31 March 2020, and of its financial performance and its cash flows for the three months ended on 31 March 2020 in accordance with Egyptian Accounting Standards.

Cairo: May 17, 2020

Ehab Morad Azer FESAA - FEST A Member of Ernst & Young Globo

(RAA 6537) (EFSA 87)

A member firm of Ernst & Young Global Limited

| CONDENSED INTERIM STATEMENT OF FINANCI. As at 31 March 2020 | AL POSI | ΓΙΟΝ            |                  |
|---|---------|-----------------|------------------|
|   | Notes   | 31 March 2020   | 31 December 2019 |
| ASSETS  | 11000   | EGP             | EGP              |
| Non-current assets  |         |                 |                  |
| Fixed assets & Assets under construction                    | (5)     | 480,774,902     | 483,452,748      |
| Right of use assets   | (6)     | 17,442,531      |                  |
| Intangible assets   | (7)     | 183,725,181     | 88,645,303       |
| Investment in subsidiaries                                  |         | 1,461,800       | 1,461,800        |
| Total non-current assets                                    |         | 683,404,414     | 573,559,851      |
| Current assets  |         |                 |                  |
| Inventories   | (8)     | 227,143,810     | 211,915,179      |
| Trade and notes receivable                                  | (9)     | 500,785,835     | 498,966,783      |
| Treasury Bills  | (10)    | 464,890,000     | 464,890,000      |
| Due from related parties                                    | (25)    | 19,899,490      | 19,849,471       |
| Prepayments and other receivables                           |         | 80,794,723      | 46,806,909       |
| Cash on hand and at banks                                   | (11)    | 30,033,966      | 53,116,260       |
| Total current assets  |         | 1,323,547,824   | 1,295,544,602    |
| TOTAL ASSETS  |         | 2,006,952,238   | 1,869,104,453    |
| EQUITY AND LIABILITIES                                      |         |                 | <del>_</del>     |
| Equity  |         |                 |                  |
| Capital   | (14)    | 192,150,000     | 192,150,000      |
| Legal reserve   | (14)    | 20,798,851      | 16,649,610       |
| General reserves - issuance Premium                         | (15)    | 486,965,000     | 486,965,000      |
| Other reserves  | (13)    | 278,952         | 278,952          |
| Retained earnings   |         | 397,955,499     | 378,134,062      |
| Total equity  |         | 1,098,148,302   | 1,074,177,624    |
| LIABILITIES   |         |                 | 1,31.1,11.1,32.1 |
| Non-current liabilities                                     |         |                 |                  |
| Long-term loans   | (17)    | 45,599,676      | 61,649,676       |
| Lease liabilities   | (6)     | 13,844,339      | 01,042,070       |
| Deferred tax liabilities                                    | (22)    | 25,653,317      | 25,957,056       |
| Total non-current liabilities                               | (44)    | 85,097,332      | 87,606,732       |
| Current liabilities   |         | 05,071,552      | 07,000,732       |
| Provisions  | (12)    | 9,634,178       | 9,963,935        |
| Credit facilities   | (16)    | 576,876,716     | 486,336,405      |
| Current portion of long-term loans                          | (17)    | 66,950,000      | 64,200,000       |
| Current lease liabilities                                   | (6)     | 2,503,735       | 04,200,000       |
| Trade, notes & other payables                               | (13)    | 139,546,141     | 126,695,938      |
| Due to related parties                                      | (25)    | 568,747         | 335,384          |
| Income taxes payable  | (23)    | 27,627,087      | 19,788,435       |
| Total current liabilities                                   |         | 823,706,604     | 707,320,097      |
| TOTAL LIABILITIES   |         | 908,803,936     | 794,926,829      |
| TOTAL LIABILITIES AND EQUITY                                |         | 2,006,952,238   | 1,869,104,453    |
|   |         |                 |                  |
| Finance Director  |         | Board Membe     | er               |
| Malallelle  |         | A.Mor           | J                |
| Mohamed Abo Amira   |         | Amr Abdallah Mo | orsy             |

The accompanying notes from (1) to (26) are an integral part of these condensed interim separate financial statements. Review report attached.

## CONDENSED INTERIM SEPARATE STATEMENT OF PROFIT OR LOSS For the Period Ended 31 March 2020

|  | Notes        | 31 March 2020<br>EGP   | 31 March 2019<br>EGP   |
|--|--------------|--|--|
| Revenues Cost of revenues  | (18)<br>(19) | 232,419,688<br>(126,101,455)                                       | 190,154,743<br>(111,533,148)                                       |
| GROSS PROFIT   |              | 106,318,233  | 78,621,595   |
| Selling and marketing expenses General and administrative expenses Other income Other expense Operating profit |              | (48,913,925)<br>(11,060,625)<br>307,796<br>(626,403)<br>46,025,076 | (33,578,994)<br>(10,025,697)<br>437,900<br>(464,353)<br>34,990,451 |
| Finance income Finance expenses Net foreign exchange losses Finance expense                                    | (20)<br>(21) | 17,667,585<br>(30,805,927)<br>(718,987)<br>(13,857,329)            | 14,148<br>(23,675,247)<br>(836,803)<br>(24,497,902)                |
| Impairment of trade and notes receivable Provisions PROFITS FOR THE PERIOD BEFORE INCOME TAXES                 | (12)         | (662,208)  | (437,074)<br>(54,980)<br>10,000,495                                |
| Income taxes PROFITS FOR THE PEIROD  | (22)         | (7,534,861)<br>23,970,678  | (2,321,435)<br>7,679,060   |
| Earnings per share Basic and diluted, profit for the period  | (23)         | 0.0312   | 0.0100   |

**Finance Director** 

Mohamed Abo Amira

**Board Member** 

Amr Abdallah Morsy

CONDENSED INTERIM SEPARATE STATEMENT OF COMPREHENSIVE INCOME For the Period Ended 31 March 2020

|   | 31 March 2020<br>EGP | 31 March 2019<br>EGP |
|---|----------------------|----------------------|
| PROFITS FOR THE PERIOD                                | 23,970,678           | 7,679,060            |
| OTHER COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME | 23,970,678           | 7,679,060            |

CONDENSED INTERIM SEPARATE STATEMENT OF CHANGES IN EQUITY For the period ended 31 March 2020

|  |                  |                      | General reserve - |                |  |               |
|--|------------------|----------------------|-------------------|----------------|--|---------------|
|  | Paid up -Capital | Legal reserve        | Issuance Premium  | Other Reserves | Retained earnings                        | Total         |
|  | EGP              | EGP                  | EGP               | EGP            | EGP                                      | EGP           |
| Balance as at 1 January 2019   | 160,900,000      | 10,213,168           | Ē.                | 278,952        | 301,585,657                              | 472,977,777   |
| Transferred to legal reserve Total comprehensive income for the period |                  | 6,436,442            | i i               | t Je           | 7,679,060                                | 7,679,060     |
| Balance as at 31 March 2019  | 160,900,000      | 16,649,610           |                   | 278,952        | 302,828,275                              | 480,656,837   |
| Balance as at 1 January 2020<br>Transferred to legal reserve           | 192,150,000      | 16,649,610 4,149,241 | 486,965,000       | 278,952        | 378,134,062<br>(4,149,241)<br>23,970,678 | 1,074,177,624 |
| Total comprehensive income for the period Balance as at 31 March 2020  | 192,150,000      | 20,798,851           | 486,965,000       | 278,952        | 397,955,499                              | 1,098,148,302 |
|  |                  |                      |                   |                |  |               |

The accompanying notes from (1) to (26) are an integral part of these condensed interim separate financial statements.

| CONDENSED INTERIM SEPARATE STATEMENT OF CA<br>For the Period Ended 31 March 2020 | ASH FLOV | VS            |               |
|--|----------|---------------|---------------|
| For the Period Ended 31 Watch 2020   |          | 31 March 2020 | 31 March 2019 |
|  |          | EGP           | EGP           |
| CASH FLOWS FROM OPERATING ACTIVITIES   |          | LGI           | 231           |
| Profits for the period before income taxes                                       |          | 31,505,539    | 10,000,495    |
| Adjustments to reconcile profit before tax to net cash flow:                     |          | 21,500,000    | 10,000,150    |
| Net foreign exchange differences   |          | (1,093,196)   | 61,658        |
| Depreciation and amortization  | (5,6,7)  | 12,740,608    | 7,182,689     |
| Provision charged  | (12)     | 170,243       | 596,315       |
| Impairment of trade and notes receivable   | (9)      | 662,208       | 437,074       |
| Impairment of inventory  | (8)      | 4,115,297     | 1,113,168     |
| Finance income   | (0)      | (17,667,585)  | =,===,===     |
|  | (21)     | 30,262,692    | 23,675,247    |
| Finance expenses Unwinding interests of lease liabilities                        | (21)     | 543,235       | ==,==,==,==   |
| Gain from sale of fixed assets   | (5)      | 343,233       | (3,200)       |
| Gain from sale of fixed assets   | (3)      | 63,425,433    | 43,063,446    |
| Change in inventories  |          | (19,343,928)  | 2,587,678     |
| Change in inventories  |          | (2,481,260)   | 4,578,864     |
| Change in trade and notes receivable   |          | (16,783,326)  | 2,963,064     |
| Change in prepayments and other receivables                                      |          | 8,700,021     | 6,173,647     |
| Change in trade, notes and other payable   |          | 233,363       | 1,636,656     |
| Change in due to related parties   |          | 33,750,303    | 61,003,355    |
| Cash flows provided from operating activities                                    |          | (26,112,458)  | (20,565,663)  |
| Debit interests paid Provisions used   |          | (500,000)     | (20,202,002)  |
|  |          | (200,000)     | (6,431,093)   |
| Income taxes paid NET CASH FLOWS PROVIDED FROM OPERATING ACT                     | IVITIES  | 7,137,845     | 34,006,599    |
| NET CASH FLOWS PROVIDED PROM OF ERATING ACT                                      | TVITIES  | 7,107,010     |               |
| CASH FLOWS FROM INVESTING ACTIVITIES   |          |               |               |
| Payments to acquire fixed assets   | (5)      | (3,271,450)   | (2,482,697)   |
| Payments to acquire assets under construction                                    | (5)      | (4,806,693)   | (21,756,820)  |
| Payments to acquire intangible assets  | (7)      | (96,300,762)  | (8,012,500)   |
| Proceeds from sale of fixed assets   | (5)      | :≖₹           | 4,151         |
| Investment in term deposit   | (11)     | (15,435)      | (14,198)      |
| NET CASH FLOWS (USED IN) INVESTING ACTIVITIES                                    |          | (104,394,340) | (32,262,064)  |
|  | 19       |               |               |
| CASH FLOWS FROM FINANCING ACTIVITIES   |          | 261 526 549   | 155,431,816   |
| Credit facilities used   | (16)     | 261,536,748   |               |
| Payment of credit facilities   | (16)     | (170,996,437) | (147,898,438) |
| Receipts from long term loans  | (17)     | (12 200 000)  | 732,226       |
| Payment of long-term loans   | (17)     | (13,300,000)  | (7,717,200)   |
| Change in due from related parties   |          | (50,019)      | 2,010,579     |
| Lease payments paid during the period  |          | (1,938,330)   | 2.550,002     |
| NET CASH FLOWS PROVIDED FROM FINANCING ACT                                       | IVITIES  | 75,251,962    | 2,558,983     |
| Net change in cash and cash equivalent during the period                         |          | (22,004,533)  | 4,303,518     |
| Net foreign exchange difference  |          | 1,093,196     | (61,658)      |
| Cash and cash equivalent - beginning of the period                               |          | 52,643,179    | 3,765,679     |
| CASH AND CASH EQUIVALENT - END OF THE PERIOD                                     | (11)     | 29,545,450    | 8,007,539     |

The accompanying notes from (1) to (26) are an integral part of these condensed interim separate financial statements.

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the period ended 31 March 2020

## 1- BACKGROUND

Tenth of Ramadan for Pharmaceutical Industries and Diagnostic Reagents (Rameda) (S.A.E) was established under the provisions of Law No. 43 of 1974.

The Company was registered in the commercial registry under No.84008 on 15 January 1986.

The listing of Tenth of Ramadan for Pharmaceutical Industries and Diagnostic Reagents (Rameda) (S.A.E) on the Egyptian stock exchange was approved in 26 November 2019 according to resolution of listing committee of Egyptian stock exchange.

The registered office is located at plot No. 5 Second Industrial Zone, 6th of October City - Giza-Egypt.

The Company is principally engaged in:

- 1. Producing, marketing, selling and storing of pharmaceutical reagents for human and veterinary use.
- 2. Producing, marketing, selling and storing of diagnostic reagents necessary for individuals, laboratories and hospitals.
- 3. Importing pharmaceutical reagents and raw materials necessary for serving the Company's purposes without trading.
- 4. Producing pharmaceutical reagents for human and veterinary and diagnostic use for others and by others.
- 5. Producing food supplements for human use for others and by others.

The financial statements for the period ended 31 March 2020 were authorized for issuance in accordance with a resolution of the Board of Directors' dated 17 May 2020.

## 2- SIGNIFICANT ACCOUNTING POLICIES

## 2-1 BASIS OF PREPARATION

The separate financial statements are prepared under the going concern assumption on a historical cost basis.

The separate financial statements are prepared and presented in Egyptian pounds, which is the Company's functional currency.

The separate financial statements of the Company have been prepared in accordance with the Egyptian accounting standards and the applicable laws and regulations.

## 2-2 CHANGES IN ACCOUNTING POLICIES

The accounting policies applied during this period are those applied in preparing the financial statements for the year ended 31 December 2019, except for the adoption of the new Egyptian Accounting Standards No. 48, "revenue from contracts with customers" and 49 "leases" as of 01 January 2020. The nature and impact of these standards and amendments are explained below.

The company has postponed the implementation of Egyptian Accounting Standard No. (47) "Financial Instruments" in accordance with a decision of the Financial Supervisory Authority provided that it is fully implemented and included at the end of the fiscal year ending 31 December 2020.

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 2-2 CHANGES IN ACCOUNTING POLICIES (continued)

## 2-2-1 EFFECT OF ADOPTION OF EAS NO. (48) "REVENUE FROM CONTRACTS WITH CUSTOMERS"

EAS No. (48) "Revenue from contracts with customers" was issued to replace the EAS No. (8) "Construction contracts" and EAS No. (11) "Revenue" and establishes a five-step model for revenue from contracts with customers.

According to EAS No. (48) "Revenue from contracts with customers" is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The new standard will replace all requirements for recognition under Egyptian Accounting Standards. EAS (48) requires either a full retrospective approach or modified retrospective approach for prior periods beginning on or after January 1, 2020 and early application is permitted.

The Company adopted EAS (48) using the modified retrospective method of adoption with the date of initial application of 1 January 2020. Under this method, the standard can be applied either to all contracts at the date of initial application or only to contracts that are not completed at this date.

The cumulative effect of initially applying EAS (48) is recognized at the date of initial application as an adjustment to the opening balance of retained earnings. Therefore, the comparative information was not restated and continues to be reported under EAS No. (8) "Construction Contracts" and the EAS No. (11) "Revenue".

EAS No. (48) requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract. In addition, the standard requires relevant disclosures.

## Sale of goods

The Company's contracts with customers for the sale of finished goods generally include one performance obligation. The Company has concluded that revenue from sale of finished goods should be recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the finished goods. Therefore, the adoption did not have an impact on the timing of revenue recognition.

## i) Variable consideration

Some contracts for the sale of finished goods provide customers with a right of return and volume rebates. Prior to the adoption of EAS (48), the Company recognised revenue from the sale of goods measured at the fair value of the consideration received or receivable, net of returns and volume rebates. If revenue could not be reliably measured, the Company deferred revenue recognition until the uncertainty was resolved.

Under EAS (48), rights of return and volume rebates give rise to variable consideration. The variable consideration is estimated at contract inception and constrained until the associated uncertainty is subsequently resolved. The application of the constraint on variable consideration has not increased the amount of revenue that will be deferred.

## ii) Rights of return

When a contract provides a customer with a right to return the goods within a specified period, the Company previously estimated expected returns using a probability-weighted average amount approach similar to the expected value method under EAS (48).

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 2-2 CHANGES IN ACCOUNTING POLICIES (continued)

## 2-2-1 EFFECT OF ADOPTION OF EAS NO. (48) "REVENUE FROM CONTRACTS WITH CUSTOMERS" (continued)

Under EAS (48), the consideration received from the customer is variable because the contract allows the customer to return the products. The Company used the expected value method to estimate the goods that will not be returned. For goods expected to be returned, the Company presented a refund liability and an asset for the right to recover products from a customer separately in the statement of financial position. Upon adoption of EAS (48), the Company measure the impact on refund liability and an asset for the right to recover products from a customer and retained earnings as of 1 January 2020.

## iii) Volume rebates

Under EAS (48), retrospective volume rebates give rise to variable consideration. To estimate the variable consideration to which it will be entitled, the Company applied the 'most likely amount method' for contracts with a single volume threshold and the 'expected value method' for contracts with more than one volume threshold. The selected method that best predicts the amount of variable consideration was primarily driven by the number of sales value / volume thresholds contained in the contract. The Company then applies the requirements on constraining estimates of variable consideration. Upon adoption of EAS (48), the Company recognised contract liabilities for the expected future rebates, derecognised the provision for rebates under trade payable and accrued expenses.

The management conducted an exercise and concluded that there is no material impact on transition to EAS (48) on 1 January 2020.

## 2-2-2 EFFECT OF ADOPTION OF EAS NO. (49) "LEASES"

The company has implemented the EAS No. (49) "Leases". The standard is defined the principles of recognition, measurement, presentation, and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model.

With regard to operating lease contracts for EAS No. (49) "Leases", the company implemented the EAS (49) "Leases" on 01 January 2020.

The following are the adjustments to the financial position on 01 January 2020:

|                                   | 18 | 01 January 2020 |
|-----------------------------------|----|-----------------|
|                                   |    | EGP             |
| Right of use Assets               |    | 18,206,266      |
| Prepayments and other receivables |    | 463,097         |
| Lease liabilities                 |    | 17,743,169      |

The Company has used the practical expedient of applying EAS 49 only those contracts that were previously identified as leases.

In adopting EAS 49, the Company has applied the following practical expedients:

- the use of a single discount rate to a portfolio of leases with reasonably similar characteristics;
- accounting for operating leases in accordance with EAS 49 as short-term leases with a remaining lease term of less than 12 months as at 1 January 2019;
- the use of hindsight in determining the lease term where the contract contains options to extend or terminate the lease; and
- the election, by class of underlying asset, not to separate non-lease components from lease components, and instead account for each lease component and any associated non-lease components as a single lease component.

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 2-2 CHANGES IN ACCOUNTING POLICIES (continued)

## 2-2-2 EFFECT OF ADOPTION OF EAS NO. (49) "LEASES" (continued)

On adoption of EAS (49), the company has recognised lease liabilities and associated right-of-use assets in relation to contracts that have been concluded as leases under the principles of EAS No. (49), The liabilities were measured at the present value of the remaining lease payments, discounted using the Company's incremental borrowing rate as of 1 January 2020. The associated right-of-use assets are measured at the amount equal to the lease liability, adjusted by the amount of prepayments relating to that lease recognised in the statement of financial position as at 31 December 2019.

The following table shows reconciliation of operating lease commitments to lease liability under EAS (49) as on 1 January 2020:

1 January 2020

Operating lease commitments as at 31 December 2019

Weighted average incremental borrowing rate as at 1 January 2020

Lease liabilities as at 1 January 2020

25,232,281

14.17%

17,743,169

Set out below are the new accounting policies of the Company upon adoption of EAS 49, which have been applied from 1 January 2020:

## i) Right-of-use assets

Leases are recognised as right-of-use assets along with their corresponding liabilities at the date of which the leased assets are available for use by the Company. Each lease payment is allocated between the liability and finance cost. The finance cost is recognized in the interim condensed separate statement of comprehensive income over the lease term. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Right-of-use assets are initially measured at cost comprising the following:

- The amount of the initial measurement of lease liability;
- Any lease payments made at or before the commencement date less any lease incentives received;
- Any initial direct costs; and
- Restoration costs, if applicable.

## 11) Lease liabilities

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating a lease, if the lease term reflects the Company exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs. The lease payments are discounted using the interest rate implicit to the lease or the Company's incremental borrowing rate.

## iii) Short-term leases and leases of low-value assets

Short-term leases are leases with a lease term of 12 months or less. Low value assets are items that do not meet the Company's capitalisation threshold and are considered to be insignificant for the interim condensed separate statement of financial position for the Company as a whole. Payments for short-term leases and leases of low value assets are recognised on a straight-line basis in the interim condensed separate statement of comprehensive income.

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 2-2 CHANGES IN ACCOUNTING POLICIES (continued)

## 2-2-2 EFFECT OF ADOPTION OF EAS NO. (49) "LEASES" (continued)

## iv) Variable lease payments

Some leases contain variable payments that are linked to the usage/performance of the leased asset. Such payments are recognised in interim condensed separate statement of comprehensive income.

## v) Amounts recognised in the statement of financial position and profit or loss

The amounts recognised in the separate statement of financial position and separate statement of profit or loss related to right of use asset and lease liabilities and the movement during the period disclosed in (notes 6).

## 2-3 STANDARDS THAT WILL BE APPLIED BEFORE THE END OF THE FISCAL YEAR ENDING DECEMBER 31, 2020

## 2-3-1 EGYPTIAN ACCOUNTING STANDARD NO. (47) "FINANCIAL INSTRUMENTS"

The standard bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting.

## i) Classification and measurement

Under EAS (47), debt instruments are subsequently measured at fair value through profit or loss, amortised cost, or fair value through OCI. The classification is based on two criteria: The Company's business model for managing the assets; and whether the instruments' contractual cash flows represent 'solely payments of principal and interest' on the principal amount outstanding.

The following are the changes in the classification of the Company's financial assets:

• Trade receivables and other financial assets classified as loans and receivables as at 31 December 2019 are held to collect contractual cash flows and give rise to cash flows representing solely payments of principal and interest. These are classified and measured as debt instruments at amortised cost.

## ii) Impairment

The adoption of EAS (47) will fundamentally change the Company's accounting for impairment losses for financial assets by replacing EAS (26) incurred loss approach with a forward-looking expected credit loss (ECL) approach. EAS (47) requires the Company to recognise an allowance for ECLs for all debt instruments not held at fair value through profit or loss and contract assets.

## 3- SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of these separate financial statements requires management to make judgments and estimates that affect the reported amounts of revenues, expenses, assets and liabilities, the accompanying disclosures and the disclosure of contingent liabilities at the reporting date. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the assets or liabilities affected in future periods.

Estimates and their underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised.

The key judgments and estimates that have a significant impact on the separate financial statements of the Company are discussed below:

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES (continued)

## 3-1 Judgments

## Revenue Recognition for sale of goods

In making their judgment, the management considered the detailed criteria for the recognition of revenue from the sale of goods as set out in "EAS 48 Revenue from contracts with customers" including the judgement about whether significant risks and rewards have been transferred.

## 3-2- Estimates

## Impairment of trade and other receivables

An estimate of the collectible amount of trade and other receivables is made when collection of the full amount is no longer probable. For individually significant amounts, this estimate is performed on an individual basis. Amounts which are not individually significant, but are past due, are assessed collectively and a provision is applied according to the length of time past due, based on historical recovery rates.

## Provision for sales returns

The Company's management determines the estimates provision for the expected sales returns. This estimate is determined after considering the past experience of sales returns and sales volume and expiry dates of the products sold. The management periodically reviews the estimated provision amount to ensure that provision is adequate to cover the sales return.

## Useful lives of fixed assets

The Company's management determines the estimated useful lives of its fixed assets for calculating depreciation. This estimate is determined after considering the expected usage of the asset or physical wear and tear. The management periodically reviews the estimated useful lives and the depreciation method to ensure that the method and the period of depreciation are consistent with the expected pattern of economic benefits from these assets.

## Useful lives of intangible assets

The useful lives of intangible assets are assessed as either finite or indefinite.

The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

The management periodically reviews the estimated useful lives and the amortization method to ensure that the method and the period of amortization are consistent with the expected pattern of economic benefits from these assets.

## Taxes

The Company is subject to income taxes in Egypt. Significant judgment is required to determine the total provision for current and deferred taxes. The Company establishes provision, based on reasonable estimates, for possible consequences of audits by the tax authorities in Egypt. The amount of such provision is based on various factors, such as experience of previous tax audits and different interpretations of tax regulations by the Company and the responsible tax authority. Such differences of interpretations may be on a wide variety of issues depending on the conditions prevailing in Egypt.

Deferred tax assets are recognized for unused accumulated tax losses to the extent that it is probable that taxable profits will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits together with future tax planning strategies.

## Impairment of non-financial assets

The Company assesses whether there are any indicators of impairment for all non-financial assets at each reporting date. The non-financial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. When value in use calculations are undertaken, management estimates the expected future cash flows from the asset or cash-generating unit and chooses a suitable discount rate in order to calculate the present value of those cash flows.

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 4- SEGMENT INFORMATION

Currently the Company's primary business segment is the production and selling of pharmaceutical products which contributes to 96% of total revenue and balance 4% is contributed by toll manufacturing services (31 March 2019: 96% and 4% receptively). The Company's management monitors the business under two segments, "production and selling of pharmaceutical products" and "manufacturing for others" (Toll manufacturing) for the purpose of making business decisions.

Accordingly, the Company's revenues during the period ended 31 March 2020 were reported under two segments in the condensed interim separate financial statements.

The Company produces and sells several products and renders services as follows:

|            | Services              | Sa         | ile of pharmace | eutical produc | ets        |             |
|------------|-----------------------|------------|-----------------|----------------|------------|-------------|
|            | Toll<br>Manufacturing | Export     | Private         | Domestic       |            | Total       |
|            | "Domestic"            | •          | sales           | Veterinary     | Tenders    |             |
|            | EGP                   | EGP        | EGP             | EGP            | EGP        | EGP         |
| March 2020 | 10,352,575            | 5,227,965  | 150,713,960     | -              | 66,125,188 | 232,419,688 |
| March 2019 | 7,536,635             | 15,787,736 | 121,962,570     |                | 44,867,802 | 190,154,743 |

Revenue from the top five customers presented 87% of total revenues (31 March 2019: 84%).

Organally issued in Arabic

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2019

## 5- FIXED ASSETS

| Machinery and | Freehold                    |
|---------------|-----------------------------|
| ant           | Buildings equipment         |
| EGP           | EGP EC                      |
| 313,603,694   | 18,637,425 227,835,573 313, |
| 769,349       | 635,465                     |
| 14,157,204    | 4 14,                       |
| 328,530,247   | 228,471,038 328,5           |
|               |                             |
| 01,464)       | - (50,634,122) (113,601     |
| 95,792)       | (1,755,326) (7,895          |
| 97,256)       | (52,389,448) (121,497       |
| 207,032,991   | 176,081,590 207             |

There is a commercial mortgage on all machinery and equipment in favour of the Commercial International Bank as a guarantee for the loans granted to the Company (note 17).

The cost of fixed assets as of 31 March 2020 include EGP 17,222,771 which represents fully depreciated assets that are still in use.

The cost of the assets under construction includes impairment of EGP 686,437.

Depreciation for the period was allocated to the statement of profit or loss as follows:

31 March 2020 EGP

Cost of revenue
Selling and marketing expenses
General and administrative expenses

10,755,989

120,303

10,227,090

408,596

## Originally issued in Arabic

# TENTH OF RAMADAN FOR PHARMACEUTICAL INDUSTRIES AND DIAGNOSTIC REAGENTS (RAMEDA) (S.A.E)

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2019

## 5- FIXED ASSETS (CONTINUED)

| Total                                       | EGP | 599,864,779<br>81,650,692<br>-<br>(17,878)   | 681,497,593            | (166,930,877)                                    | (31,127,145) $13,177$     | (198,044,845)          | 483,452,748                           |
|---|-----|--|------------------------|--|---------------------------|------------------------|---------------------------------------|
| Assets under<br>construction                | EGP | 213,050,197<br>63,263,938<br>(209,986,489)   | 66,327,646             | 7  | W. K                      | 10                     | 66,327,646                            |
| Office<br>furniture and<br>fixtures         | EGP | 18,421,709<br>3,163,115<br>230,666<br>(17,878)   | 21,797,612             | (12,816,825)                                     | (1,553,238)<br>13,177     | (14,356,886)           | 7,440,726                             |
| Tools                                       | EGP | 3,342,702  | 3,754,591              | (1,015,114)                                      | (294,685)                 | (1,309,799)            | 2,444,792                             |
| Laboratory<br>equipment                     | EGP | 14,748,298 2,381,626   | 17,129,924             | (7,169,885)                                      | (1,389,170)               | (8,559,055)            | 8,570,869                             |
| Transportation<br>and dragging<br>equipment | EGP | 12,200,342 210,786   | 12,411,128             | (8,947,723)                                      | (635,796)                 | (9,583,519)            | 2,827,609                             |
| Machinery and<br>equipment                  | EGP | 145,848,968<br>6,249,144<br>161,505,582  | 313,603,694            | (92,821,575)                                     | (20,779,889)              | (113,601,464)          | 200,002,230                           |
| Buildings                                   | EGP | 173,615,138<br>5,970,194<br>48,250,241   | 227,835,573            | (44,159,755)                                     | (6,474,367)               | (50,634,122)           | 177,201,451                           |
| Freehold<br>Land                            | EGP | 18,637,425   | 18,637,425             | ř  |                           |                        | 18,637,425                            |
|   |     | Cost As at 1 January 2019 Additions Transferred from assets under construction Disposals | As at 31 December 2019 | Accumulated depreciation<br>As at 1 January 2019 | Depreciation for the year | As at 31 December 2019 | Net book value as at 31 December 2019 |

There is a commercial mortgage on all machinery and equipment in favour of the Commercial International Bank as a collateral for the loans granted to the Company (note 17).

The cost of fixed assets as of 31 December 2019 includes EGP 16,782,958 which represents fully depreciated assets that are still in use.

|  | 31 December 2019<br>EGP | 17,878                  | 13,177  | 4,701                               | 13,950                             |
|--|-------------------------|-------------------------|---|-------------------------------------|------------------------------------|
| Gain from sale of fixed assets was calculated as follows:                              |                         | Cost of disposed assets | Accumulated depreciation of disposed assets       | Net book value of disposed assets   | Proceeds from sale of fixed assets |
|  | 31 December 2019        | 28,593,111              | 404,691   | 2,129,343                           | 31,127,145                         |
| Depreciation for the year was allocated to the statement of profit or loss as follows: |                         | Cost of restabilis      | Cost of revenue<br>Selling and marketing expenses | General and administrative expenses |                                    |

17,878

13,950 9,249

Gain from sale of fixed assets

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 6- LEASES

Right of use assets are scientific rental offices, operating leases, and warehouses

## A) Right of use assets

|  | 31 March 2020<br>EGP |
|--|----------------------|
| Cost at 1 January 2020                           | 18,206,266           |
| Additions  | <u> </u>             |
| Total Cost as of 31 March 2020                   | 18,206,266           |
| Accumulated amortization at 1 January 2020       | -                    |
| Amortization for period                          | (763,735)            |
| Accumulated amortization as of 31 March 2020     | (763,735)            |
| Net book value as of 31 March 2020               | 17,442,531           |
| B) Lease liability                               |                      |
| •  | 31 March 2020        |
|  | EGP                  |
| Opening balance as of 1 January 2020             | 17,743,169           |
| Additions  |                      |
| Unwinding interests recognized during the period | 543,235              |
| Lease payments paid during the period            | (1,938,330)          |
| As at 31 March 2020                              | 16,348,074           |
| Deduct: Current balance                          | 2,503,735            |
| Non-current balance                              | 13,844,339           |

## 7- INTANGIBLE ASSETS

| Registrati    | on Rights   |
|---------------|---|
| 31 March 2020 | 31 December 2019  |
| EGP           | EGP   |
| 104,814,384   | 95,683,406  |
| 96,300,762    | 9,130,978   |
| 201,115,146   | 104,814,384   |
| (16,169,081)  | (11,961,748)  |
| (1,220,884)   | (4,207,333)   |
| (17,389,965)  | (16,169,081)  |
| 183,725,181   | 88,645,303  |
|               | 31 March 2020<br>EGP<br>104,814,384<br>96,300,762<br>201,115,146<br>(16,169,081)<br>(1,220,884)<br>(17,389,965) |

The balance of the intangible assets represents the cost of acquiring the registration rights of certain pharmaceutical products and is amortized using the straight-line method over their useful life (20 years).

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 7- INTANGIBLE ASSETS (continued)

Management estimate the expected future benefit of the registration rights to be utilize over 20 years, and assessed for impaired whenever there is an indication that the economic benefit of the product is impaired.

There is a commercial mortgage on intangible assets in favor of the Commercial International Bank as a collateral for the loans granted to the Company (note 18).

Intangible asset balance includes registration right assets under approval amounted to EGP 103,442,262 (31 December 2018: EGP 7,141,500).

## 8- INVENTORIES

|                                 | 31 March 2020 | 31 December 2019 |
|---------------------------------|---------------|------------------|
|                                 | EGP           | EGP              |
| Raw materials                   | 83,414,921    | 63,585,624       |
| Packing and packaging materials | 32,622,497    | 32,596,525       |
| Spare parts                     | 7,392,064     | 7,342,641        |
| Finished goods                  | 78,439,984    | 75,637,934       |
| Work in progress                | 24,995,615    | 24,516,840       |
| Goods in transit                | 9,675,213     | 12,615,752       |
| Inventory with others           | 1,080,785     | 1,981,835        |
| •                               | 237,621,079   | 218,277,151      |
| Write down in inventories       | (10,477,269)  | (6,361,972)      |
|                                 | 227,143,810   | 211,915,179      |

Raw material and finished goods inventory are mortgaged as a collateral for the credit facilities (Note 16). The movement in the write down in value of inventories is as follows:

|  | 31 March 2020<br>EGP               | 31 December 2019<br>EGP    |
|--|------------------------------------|----------------------------|
| Beginning balance                            | (6,361,972)<br>(4,115,297)         | (1,570,298)<br>(4,791,674) |
| Charge during the period/year Ending balance | $\frac{(4,113,297)}{(10,477,269)}$ | (6,361,972)                |

The write down in inventories during the period, if any, is included in the cost of sales.

## 9- TRADE AND NOTES RECEIVABLE

|  | 31 March 2020<br>EGP | 31 December 2019<br>EGP |
|--|----------------------|-------------------------|
| Trade receivable                         | 341,458,921          | 265,695,129             |
| Trade receivable – toll manufacturing    | 13,001,323           | 13,189,373              |
| Notes receivable                         | 150,393,248          | 223,487,730             |
| 110103 1000114010                        | 504,853,492          | 502,372,232             |
| Impairment of trade and notes receivable | (4,067,657)          | (3,405,449)             |
| impairment of date and notes receivable  | 500,785,835          | 498,966,783             |
|  |                      |                         |

Notes receivable amounting to EGP 109.8 M are mortgage as a guarantee for the credit facilities (Note 16).

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 9- TRADE AND NOTES RECEIVABLE (continued)

The aging analysis of net trade and notes receivable is as follows:

|                   |                | Neither Past        |                       | Past due but n          |                         |                       |                  |
|-------------------|----------------|---------------------|-----------------------|-------------------------|-------------------------|-----------------------|------------------|
|                   | Total          | due nor<br>impaired | Less than 180<br>days | From 181 to<br>270 days | From 271 to<br>365 days | More than<br>365 days | Impaired         |
| 31 March 2020     | 504,853,492    | 150,393,248         | 301,815,646           | 47,364,285              | 867,050                 | 345,606               | 4,067,657        |
| 31 December 2019  | 502,372,232    | 223,487,730         | 264,202,902           | 10,675,661              | 530,036                 | 70,454                | 3,405,449        |
| The movement of   | ше шраппен     | te in value of the  | ade receivable        |                         | March 2020<br>EGP       | 31 Dece               | mber 2019<br>EGP |
| Beginning balanc  | e              |                     |                       |                         | (3,405,449)             | (                     | 2,118,559)       |
| Charged during th | he period/year | •                   |                       |                         | (662,208)               | (                     | 1,286,890)       |
| Ending balance    |                |                     |                       |                         | (4,067,657)             | (.                    | 3,405,449)       |
|                   |                |                     |                       |                         |                         |                       |                  |

| 10- TREASURY BILLS |               |                  |
|--------------------|---------------|------------------|
|                    | 31 March 2020 | 31 December 2019 |
|                    | EGP           | EGP              |
| Treasury bills     | 500,000,000   | 500,000,000      |
| Unearned interest  | (35,110,000)  | (35,110,000)     |
|                    | 464,890,000   | 464,890,000      |

Some treasury bills are mortgaged as collateral for credit facilities amounted to EGP 88 Million (Note 16). On 26 February 2020, the company authorized HSBC to sell its treasury bills EGP 500,000,000, due on 18 June 2020.

## 11- CASH ON HAND AND AT BANKS

| 31 March 2020 | 31 December 2019   |
|---------------|--|
| EGP           | EGP  |
|               |  |
| 88,487        | 47,290   |
| 10,486,455    | 45,815,772   |
| 8,779,267     | 3,706,012  |
| 488,516       | 473,081  |
| 19,842,725    | 50,042,155   |
|               |  |
| 10,191,241    | 3,074,105  |
| 10,191,241    | 3,074,105  |
| 30,033,966    | 53,116,260   |
|               | 88,487<br>10,486,455<br>8,779,267<br>488,516<br>19,842,725<br>10,191,241<br>10,191,241 |

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 11- CASH ON HAND AND AT BANKS (continued)

Cash balances are denominated in the following currencies:

|                      | 31 March 2020 | 31 December 2019 |
|----------------------|---------------|------------------|
|                      | EGP           | EGP              |
|                      |               |                  |
| Egyptian pound (EGP) | 19,842,726    | 50,042,156       |

| US dollar (USD) | 4,866,757  | 3,068,107  |
|-----------------|------------|------------|
| Euro (EUR)      | 5,324,483  | 5,997      |
|                 | 30,033,966 | 53,116,260 |

For the purpose of cash flow statements, cash and cash equivalents consist of following.

| 31 March 2020 | 31 March 2019               |
|---------------|-----------------------------|
| EGP           | EGP                         |
| 88,487        | 52,871                      |
| 29,456,963    | 7,954,668                   |
| 29,545,450    | 8,007,539                   |
|               | EGP<br>88,487<br>29,456,963 |

## 12- PROVISIONS

|                               | Balance as at<br>1 January 2020<br>EGP | Charged during<br>the period<br>EGP | No longer<br>required<br>EGP | Used during<br>the period<br>EGP | Balance as at<br>31 March 2020<br>EGP |
|-------------------------------|--|-------------------------------------|------------------------------|----------------------------------|---------------------------------------|
| Provision for expected claims | 3,200,001                              | ¥0                                  | -                            | (500,000)                        | 2,700,001                             |
| Provision for sales returns*  | 6,763,934                              | 170,243                             | 2=                           |                                  | 6,934,177                             |
|                               | 9,963,935                              | 170,243                             | 7                            | (500,000)                        | 9,634,178                             |

| 1  | l January 2019                      | the year                            | required    | the year | 31 December 2019                    |
|--|-------------------------------------|-------------------------------------|-------------|----------|-------------------------------------|
|  | EGP                                 | EGP                                 | EGP         | EGP      | EGP                                 |
| Provision for expected claims Provision for sales returns* | 2,071,822<br>5,485,132<br>7,556,954 | 3,768,060<br>1,278,802<br>5,046,862 | (2,639,881) | -        | 3,200,001<br>6,763,934<br>9,963,935 |

<sup>\*</sup>Provision for sales returns is deducted from sales disclosed in note (18).

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 13- TRADE, NOTES AND OTHER PAYABLE

|                                       | 31 March 2020 | 31 December 2019 |
|---------------------------------------|---------------|------------------|
|                                       | EGP           | EGP              |
| Trade payable                         | 58,779,750    | 45,685,864       |
| Notes payable                         | 9,217,661     | 15,535,918       |
| Accrued expenses                      | 24,611,202    | 17,522,004       |
| Tax authority (other than income tax) | 33,339,037    | 26,753,487       |
| Advances to Customers                 | 12,746,019    | 20,210,828       |
| Other payables                        | 852,472       | 987,837          |
|                                       | 139,546,141   | 126,695,938      |

Trade payables, accrued expenses and other payables are non-interest bearing.

## 14- CAPITAL

The Company's authorized capital amounted to EGP 1 billion, whereas the issued and paid up capital amounted to EGP 160,900,000 divided over 643,600,000 shares of par value EGP 0.25 each.

The extra ordinary general assembly meeting held on 4 November 2019 and 23 November 2019 decided to increase the issued capital by cash increase in conjunction with the offering in stock exchange market with total amount EGP 550,000,000 (the value of the increase represent the nominal value plus the issue premium). The subscription for this increase was limited to Greville Investing Limited Company who represents the main shareholder and delegated from the remaining shareholders for selling process.

The extra ordinary general assembly meeting held on 4 November 2019 and 23 November 2019 decided to increase the issued and paid up capital by 31,250,000 to be EGP 192,150,000 as of 31 December 2019 through issuing 125,000,000 shares at offering price EGP 4.66 to be 768,600,000 shares noting that the deference between offering price and par value represented in share premium recognized in general reserve.

The following illustrate the new structure for shareholders:

|   | %   | No. of shares | Amount      |
|---|-----|---------------|-------------|
|   |     |               | EGP         |
| Greville Investing Limited                        | 51  | 391,986,000   | 97,996,500  |
| Other listed Free Shares in Stock Exchange Market | 49  | 376,614,000   | 94,153,500  |
|   | 100 | 768,600,000   | 192,150,000 |

## 15- GENERAL RESERVE-ISSUANCE PREMIUM

The balance of general reserve - issuance premium is representing the net book value of issuing capital increase shares during 2019 amounted EGP 486,965,000 for issuing 125,000,000 Shares after deducting issuing cost of EGP 64,285,000.

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 16- CREDIT FACILITIES

The movement of the credit facilities during the period/year is as follows:

| 31 March 2020<br>EGP     | 31 December 2019<br>EGP  |
|--------------------------|--|
| 481,938,674              | 420,514,887  |
| 258,052,445              | 664,519,265  |
| (170,996,437)            | (603,095,478)  |
| 568,994,682              | 481,938,674  |
| 31 March 2020<br>EGP     | 31 December 2019<br>EGP  |
| 568,994,682<br>7,882,034 | 481,938,674<br>4,397,731<br>486,336,405  |
|                          | EGP  481,938,674 258,052,445 (170,996,437) 568,994,682  31 March 2020 EGP  568,994,682 |

The interest rate on the Credit facilities ranges from 10.25 % to 14.75 % as of 31 March 2020 (31 December 2019: Range from 13.50% to 19.25%).

| Credit<br>Facilities | Facility amount | Interest rate            | Maturity<br>Date | 31 March 2020 | 31 December 2019 |
|----------------------|-----------------|--------------------------|------------------|---------------|------------------|
|                      | EGP             |                          |                  | EGP           | EGP              |
| CIB                  | 250,000,000     | 0.5%+CBE lending rate    | 10/07/2020       | 94,912,044    | 113,726,345      |
| Audi Bank            | 125,000,000     | 0.5 %+CBE lending rate   | 30/06/2020       | 113,121,632   | 110,541,776      |
| Arab Bank            | 88,000,000      | 0.25%+CBE lending        | 09/03/2021       | 16,651,544    | 43,318,210       |
| ABK                  | 80,000,000      | 1 %+CBE lending rate     | 30/04/2020       | 65,339,748    | 54,958,042       |
| ADIB                 | 130,000,000     | 0.5%+CBE lending rate    | 12/01/2021       | 88,401,393    | 86,572,770       |
| Alex Bank            | 150,000,000     | 0.25% + CBE lending rate | 30/11/2020       | 112,968,321   | 72,821,531       |
| HSBC                 | 88,000,000      | CBE lending rate         | 16/09/2020       | 77,600,000    |                  |
| Total Credi          | t Facilities    |                          |                  | 568,994,682   | 481,938,674      |

All of the above facilities are guaranteed by inventories and notes receivables (Note 8,9 and 10).

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 17- LONG TERM LOANS

During the year 2017, the Company signed an agreement with Commercial International Bank to obtain a loan amounting to EGP 86,422,000 with an annual interest rate of 1.25% over the Corridor rate repayable over 36 monthly installments starting from 29 October 2018 and maturing on 29 March 2021 "Loan (1)".

During September 2019, the Company agreed with the bank to increase the loan by EGP 9,196,000 repayable over 24 monthly installments starting from 1 January 2020 and maturing on 1 December 2021 and reduce the interest rate to 0.75% over the CBE lending rate, However the Company hasn't obtained the additional amount yet.

The Company paid EGP 7,800,000 during the period ended 31 March 2020 and the balance outstanding amounted to EGP 51,075,704 as at 31 March 2020 (31 December 2019: EGP 58,875,704).

During the year 2018, the Company signed an agreement with Commercial International Bank to obtain a loan amounting to EGP 78,766,000 with an annual interest rate of 0.9% over the CBE lending rate repayable over 19 monthly installments after the expiry of grace year, which is 15 months from the date of first use. "Loan (2)".

During September 2019, the Company rescheduled the loan to be repayable over 24 monthly installments starting from 1 January 2020 and maturing on 1 December 2021 and reduce the interest rate to 0.85% over the CBE lending rate.

The Company paid EGP 5,500,000 during the period ended 31 March 2020 and the balance outstanding amounted to EGP 61,473,972 as at 31 March 2020 (31 December 2019 : EGP 66,973,972).

The Company obtained those loans against collateral of a commercial mortgage over the Company's tangible assets constituents over all machinery and equipment and intangible assets financed under this loan.

The balance of loans as of 31 March 2020 as follows:

| Loans                        | Interest rate          | 31 March 2020<br>EGP | 31 December 2019<br>EGP |
|------------------------------|------------------------|----------------------|-------------------------|
| Current portion of long-ter  | m loans                |                      |                         |
| Loan (1)                     | 0.75%+CBE lending rate | 31,200,000           | 31,200,000              |
| Loan (2)                     | 0.85%+CBE lending rate | 35,750,000           | 33,000,000              |
| Total current portion of loa | ng-term loans          | 66,950,000           | 64,200,000              |
| Non-current portion of lo    | ng-term loans          |                      |                         |
| Loan (1)                     | 0.75%+CBE lending rate | 19,875,704           | 27,675,704              |
| Loan (2)                     | 0.85%+CBE lending rate | 25,723,972           | 33,973,972              |
| Total non-current portion of | of long-term loans     | 45,599,676           | 61,649,676              |
| •                            |                        | 112,549,676          | 125,849,676             |

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 18- REVENUES

|  | 31 March 2020<br>EGP | 31 March 2019<br>EGP |
|--|----------------------|----------------------|
| Sale of goods (net)                                  | 222,067,113          | 182,618,108          |
| Toll manufacturing services revenue                  | 10,352,575           | 7,536,635            |
|  | 232,419,688          | 190,154,743          |
| 19- COST OF REVENUE                                  |                      |                      |
|  | 31 March 2020        | 31 March 2019        |
|  | EGP                  | EGP                  |
| Salaries, social insurance and other fringe benefits | 22,354,456           | 13,717,520           |
| Raw materials  | 59,923,185           | 69,608,761           |
| Spare parts and materials                            | 6,070,886            | 4,640,859            |
| Government fees and medical stamps                   | 2,279,113            | 506,788              |
| Other operating expenses                             | 10,129,593           | 8,266,074            |
| Energy expenses                                      | 10,735,029           | 3,353,188            |
| Depreciation and amortization (Note 5,7)             | 11,447,974           | 6,018,869            |
| Rent   | 1,329,239            | 1,658,613            |
| Maintenance  | 1,831,980            | 3,762,476            |
|  | 126,101,455          | 111,533,148          |
| 20- FINANCE INCOME                                   | 31 March 2020        | 31 March 2019        |
|  | EGP                  | EGP                  |
|  |                      |                      |
| Interest from Treasury Bills                         | 17,651,989           |                      |
| Interest from time deposits                          | 15,596               | 14,148               |
|  | 17,667,585           | 14,148               |
| 21- FINANCE EXPENSES                                 |                      |                      |
|  | 31 March 2020        | 31 March 2019        |
|  | EGP                  | EGP                  |
| Debit interests                                      | 29,287,844           | 21 000 242           |
| Unwinding interests of lease liabilities             | 543,235              | 21,988,242           |
| Bank Charges   | 974,848              | 1,687,005            |
| ~ c  | 30,805,927           | 23,675,247           |
|  | 20,000,727           | 11 2000              |

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 22- INCOME TAXES

|                     | 31 March 2020 | 31 March 2019 |
|---------------------|---------------|---------------|
|                     | EGP           | EGP           |
| C 4' manual trans   | (7 929 600)   | (2,996,639)   |
| Current income tax  | (7,838,600)   |               |
| Deferred income tax | 303,739       | 675,204       |
| Income tax expense  | (7,534,861)   | (2,321,435)   |

## **DEFERED INCOME TAXES**

|   | Statement     | of financial position | Statement of profit or lo |               |  |
|---|---------------|-----------------------|---------------------------|---------------|--|
|   | 31 March 2020 | 31 December 2019      | 31 March 2020             | 31 March 2019 |  |
|   | <b>EGP</b>    | EGP                   | EGP                       | EGP.          |  |
| Depreciation and amortization             | (30,676,009)  | (29,762,643)          | (913,366)                 | (25,092)      |  |
| Provisions                                | 1,560,190     | 1,521,885             | 38,305                    | 121,801       |  |
| Impairment of trade and notes receivables | 915,223       | 766,226               | 148,997                   | 98,341        |  |
| Write down of inventory                   | 2,357,386     | 1,431,444             | 925,942                   | 250,463       |  |
| Others                                    | (142,108)     | <b>(4)</b>            | (142,108)                 | 2             |  |
| Unrealized foreign exchange differences   | 332,001       | 86,032                | 245,969                   | 229,691       |  |
| Net deferred income taxes                 | (25,653,317)  | (25,957,056)          | 303,739                   | 675,204       |  |

## RECONCILIATION OF THE EFFECTIVE INCOME TAX RATE

|  | Tax Rate | 31 March 2020<br>EGP               | Tax Rate | 31 March 2019<br>EGP              |
|--|----------|------------------------------------|----------|-----------------------------------|
| Profits before income taxes Income tax based on tax rate Non-deductible expenses | 22.50%   | 31,505,539<br>7,088,746<br>446,115 | 22.50%   | 10,000,495<br>2,250,111<br>71,324 |
| Effective Tax Rate   | 23.92%   | 7,534,861                          | 23.21%   | 2,321,435                         |

## 23- EARNINGS PER SHARE

Basic and diluted earnings per share was calculated by dividing the profits for the period available for distribution by the weighted average number of shares outstanding during the period as follows:

|   | 31 March 2020<br>EGP                | 31 March 2019<br>EGP               |
|---|-------------------------------------|------------------------------------|
| Basic and diluted, profit for the period Weighted average number of shares outstanding during the period Earnings per share | 23,970,678<br>768,600,000<br>0.0312 | 7,679,060<br>768,600,000<br>0.0117 |

<sup>-</sup>There are no shares with diluted effect and hence the basic and diluted earnings per share are the same.

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 24- TAX POSITION

## a) Corporate Tax

- The Company's records were inspected till the year 2013 and the dispute was ended and the differences are under settlement.
- No tax inspection took place for the Company's records for the years from 2014 till 2019.

## b) Salary Tax

- The Company's records were inspected till the year 2015 and the taxes due were paid.
- No tax inspection took place for the Company's records for the years 2016 till 2019.

## c) Stamp Tax

- The Company's records were inspected till 2013 and the taxes due were paid.
- No tax inspection took place for the Company's records for the years from 2014 till 2019.

## d) VAT Tax

- The Company's records were inspected till the year 2015 and the taxes due were paid.
- No inspection took place for the Company's records for the year 2016 till 2019.

## 25- RELATED PARTIES

For the purpose of these condensed interim separate financial statements, parties are considered to be related to the Company, if the Company has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Company and the party are subject to common control. Related parties may be individuals or other entities.

## a) Related party transactions

During the period, the following were the significant related party transactions, which were carried out in the normal course of business on terms agreed between the parties:

| Company                               | Nature of party | Nature of transaction   | 31 March 2020<br>EGP | 31 March 2019<br>EGP |
|---------------------------------------|-----------------|-------------------------|----------------------|----------------------|
| Rameda for<br>Pharmaceuticals trading | Subsidiary      | Rent<br>Purchases       | 1,500<br>375,031     | 1,500<br>803,905     |
| Ramecare Company                      | Subsidiary      | Rent                    | 1,500                | 1,500                |
| Ramepharma Company                    | Subsidiary      | Rent<br>Purchases       | 1,500                | 1,500<br>2,803,378   |
| Compass Capital                       | Related party   | Professional fees       | •                    | 1,252,568            |
| Greville investing LTD                | Parent          | Expenses paid on behalf | *                    | 4,412,925            |

NOTES TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS For the Period Ended 31 March 2020

## 25- RELATED PARTIES (continued)

## b) Related party balances

|  |  | 31 N                                  | larch 2020    | 31 Dece                               | mber 2019     |
|--|--|---------------------------------------|---------------|---------------------------------------|---------------|
|  | Nature of party                        | Due from<br>EGP                       | Due to<br>EGP | Due from<br>EGP                       | Due to<br>EGP |
| Rameda for Pharmaceuticals Trading Ramecare Company Ramepharma Company | Subsidiary<br>Subsidiary<br>Subsidiary | 3,223,111<br>16,676,379<br>19,899,490 | 568,747       | 3,217,460<br>16,632,011<br>19,849,471 | 335,384       |

## c) Salaries and incentives of key managers

The key manager's compensation during period ended 31 March 2020 and 31 March 2019 is as follow:

|                         | 31 March 2020 | 31 March 2019 |
|-------------------------|---------------|---------------|
| Salaries and incentives | EGP           | EGP           |
|                         | 6,128,399     | 5,178,653     |
|                         | 6,128,399     | 5,178,653     |

## 26- MAJOR EVENTS

Some major global events occurred, which included the Arab Republic of Egypt as well, where an outbreak of COVID19 occurred soon before the end of 2019, and the World Health Organization "WHO" announced that the outbreak of the virus can be described as a global epidemic, and the government has introduced various measures to combat disease outbreaks, including travel restrictions and quarantine, business closures, and other locations, these government responses and their corresponding impacts are still evolving and which are expected to affect the economic climate and that, in turn, could expose the company to various risks, including a significant reduction in Revenues, and evaluation / impairment of assets and other risks.

These events did not negatively affect the financial statements of the company as on 31 March 2020 but may affect the financial statements for future financial periods. If it is difficult to quantify this effect for now, this effect will appear in future financial statements. The magnitude of the impact varies according to the expected extent, the period during which those events are expected to end and their impact.